

## Resources for Nature Based Entrepreneurs

**Lock Haven University Small Business Development Center** Resources for entrepreneurs:

<https://community.lhup.edu/sbdc/recources.html>

SBDCNet [www.sbdcnnet.org](http://www.sbdcnnet.org) This is a full-service university library from the Small Business Development Center which has access to countless databases/journals/industry publications/etc. In addition to custom research requests, they also compile information and links relevant to particular industries or field, including:

- Sports and Leisure: <http://www.sbdcnnet.org/industry-links/sportsleisure>
- Tourism: <http://www.sbdcnnet.org/industry-links/tourism-links>
- Wildlife, Game, and Hunting: <http://www.sbdcnnet.org/industry-links/wildlifegame-links>
- Retail: <http://www.sbdcnnet.org/industry-links/retail-links>
- Brewery: <http://www.sbdcnnet.org/small-business-research-reports/brewery-business-2012>

## Economic Development Organizations

**Clinton County Economic Partnership (CCEP) & Visitors Bureau**

<http://www.clintoncountyinfo.com/>

212 North Jay Street, Lock Haven, PA 17745 (570)748-5782

- President and CEO, Michael Flanagan, [ceo@clintoncountyinfo.com](mailto:ceo@clintoncountyinfo.com)
- Chamber of Commerce and Visitors Bureau, Julie Brennan  
[tourismdirector@clintoncountyinfo.com](mailto:tourismdirector@clintoncountyinfo.com)
- Leadership Clinton County and Enterprise Zone Coordinator, April Henry-Bittner

**Williamsport Lycoming Chamber of Commerce (WLCC)** <http://www.williamsport.org/>

102 West Fourth Street, Williamsport, PA 17701 (570) 326-1971

- President/CEO, Vince Matteo, (570) 320-4201
- Tourism Coordinator, Regina Kennedy, (570) 320-4202
- Membership Relations Coordinator, Carroll Pawlikowski, (570) 320-4209

## Lenders

- [Woodlands Bank](#) Paul Caimi, Commercial Loan Officer, (570) 601-8466  
[pcaimi@woodlandsbank.com](mailto:pcaimi@woodlandsbank.com) Loans for: Acquisition of Commercial Real Estate Purchase Machinery/Equipment/Furniture & Fixtures, Working Capital/Inventory, Acquire an Existing Business, Start a New Business, Refinance Existing Business Debt
- [Clinton County Revolving Loan Fund](#) Mike Flanagan, (570)748-5782  
[ceo@clintoncountyinfo.com](mailto:ceo@clintoncountyinfo.com) Eligible uses such as land acquisition and development, plant construction, machinery and equipment, and working capital. Applicants must be located or planning to locate in Clinton County.

- [Clinton County Enterprise Zone](#) Contact April at 570-748-5782, or, [coordinator@clintoncountyinfo.com](mailto:coordinator@clintoncountyinfo.com) For the creation of quality jobs and capital investment along the I-99 corridor and in distressed areas of the County. Low interest loan funds for new and existing businesses and industries within the CCEZ for improvements to facades; interior renovation; additions; the purchase of land and buildings for expansion of existing firms or the start-up new companies; the purchase and installation of machinery and capital equipment; working capital; and the payment of professional fees such as architects/engineers, surveyors, appraisers, accountants, etc.
- [Lock Haven Commercial Loan](#) Maria Boileau, (570) 893-5903  
The Lock Haven Commercial Loan program is for new and existing small businesses located within the City of Lock Haven. Loans can be used for new construction, improvements to existing businesses, purchase and installation of machinery and capital equipment; and working capital.
- [Lycoming County Revolving Loan Fund](#), WLCC, Nancy Eischeid, (570) 320-4206  
Available to: Individuals, Corporations, Limited Liability Companies, and Non-Profit Organizations. Businesses with gross sales less than \$1,000,000 annually or employs less than 50 people. Principle place of business or significant amount of business in Lycoming County. Start up enterprise, expansion of existing business or relocation of business to Lycoming County
- [SEDA-COG Finance Department](#), John Reichard (570) 524-4491  
Offer small businesses access to Local, State and Federal loans including the [SBA 504 Program](#), and Pennsylvania Industrial Development Authority (PIDA) loans, Machinery & Equipment.
- [The Progress Fund](#) Tracey Ulewicz, (724) 216-9160 x320 [tulewicz@progressfund.org](mailto:tulewicz@progressfund.org)  
Provides financing from \$20,000 - \$1 million for starting, expanding or buying small businesses. Specializing in loans for these industries: Accommodations, Attractions & Entertainment, Outdoor Recreation, Local Foods and Beverages, and Manufacturers.

#### **Trade and NonProfit Associations:**

PA Wilds Center for Entrepreneurship, [www.pawildscenter.org](http://www.pawildscenter.org)

LaKeshia Knarr, Outreach Specialist, Eastern Region [knarr@pawildscenter.org](mailto:knarr@pawildscenter.org) (570) 367-0028

AMERICA OUTDOORS ASSOCIATION – “*Growing, Protecting and Supporting America's Outfitting Businesses*” <http://www.americaoutdoors.org/outfitter/>

AMERICAN CANOE ASSOCIATION – “*Making the World a Better Place to Paddle! Since 1880*” <http://www.americancanoe.org/>

OUTDOOR INDUSTRY ASSOCIATION – *Driving Change in Policy, Sustainability and Outdoor Participation* <https://outdoorindustry.org/>